

## Connie Cochran

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**From:** Dana Sovinec  
**Sent:** Monday, January 10, 2022 12:02 PM  
**To:** Maggie Park  
**Cc:** greg@northshorepartners.io;amtproperties@aol.com  
**Subject:** FW: Northshore Covid-19 Testing | City of Stockton  
**Attachments:** Proposal for Services\_Stockton.pdf

Good Afternoon Dr. Park,

Mayor Lincoln received the below information and attached proposal for services letter, and wanted me to share it with you as it may offer an opportunity to augment our County's current testing efforts.

Best Regards,



**Dana Sovinec**  
Public Information Officer to the Mayor  
City of Stockton  
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**From:** Gregory Palivos <greg@northshorepartners.io>  
**Sent:** Sunday, January 9, 2022 8:37 AM  
**To:** Mayor Kevin Lincoln <Mayor@stocktonca.gov>  
**Cc:** amtproperties@aol.com  
**Subject:** Northshore Covid-19 Testing | City of Stockton

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Mayor Lincoln,

I hope that you are doing well. Please see the attached letter as an overview of our COVID-19 Testing services. We have partnered with many cities, counties, and states to provide onsite COVID-19 services at no cost to your city or participants.

Please let me know if you have any questions or would like to organize a call to discuss how we can help your community.

Thank you,





## **COVID-19 Testing Proposal for Services – Stockton, California**

**Mayor Kevin Lincoln  
City of Stockton  
425 N. El Dorado St.  
Stockton, CA,**

Dear Mayor Lincoln,

We are interested in partnering with the City of Stockton California to provide onsite COVID-19 PCR and Rapid Testing. We have partnered with multiple cities, counties and states throughout the country during the pandemic with a shortage in testing abundant during the recent surge.

### **Overview:**

Northshore Clinical Labs is a high-complexity, CLIA-certified clinical laboratory working closely with state/local health authorities to provide onsite COVID-19 administration and collection services, supplies and healthcare personnel. Supported by a 600+ team members across the country Northshore Clinical Labs helps cities mitigate the spread of secondary transmission and raise the level of immunity against COVID-19.

Our COVID-19 operational support takes the burden of COVID-19 (preparation, testing & reporting) off local municipalities and staff. With very flexible full-day hours, it makes it easy to design a tailored testing schedule to best help the community

### **Services**

- Weekly onsite COVID-19 testing administration and collection
- Rapid antigen & PCR testing
- Northshore provides onsite staff, supplies, and signage for testing
- Northshore provides state level reporting and compliance
- All test results will be made available to patients via a secure email.
- Northshore provides a dedicated client service member for any support requests
- All Northshore testing staff are clinically trained technicians
- Lab processing services to ensure issuing quick results and control the process end to end

**Cost:**

- COVID-19 testing administered through Northshore Clinical Labs is provided at no expense to the city and with no out-of-pocket cost to participants.
- Participants will receive coverage through private or marketplace health insurance with no cost-sharing or impact to their deductible.
- Participants who are uninsured receive coverage through the HRSA Coverage Assistance Fund with valid photo identification (i.e. state ID).

We look forward to the opportunity to partner together and provide support to your city.



**Gregory Palivos**  
**Director Partnerships**